

Dear **Felicitas San Andres Dela Cruz**,

You are a step closer to ensuring that your family is always taken care of no matter what happens.

We are pleased to present Philam Life's proposal for **Health Invest**, a complete life insurance and health plan that protects your family's most valuable asset – YOU. Health Invest is a unit-linked health plan that can be payable in just 7 years* and that provides the following benefits:

- **LIFE INSURANCE PROTECTION**

Ensure your family is financially covered should anything happen to you with life insurance coverage equivalent to Php 300,000.00**.

- **COMPREHENSIVE CRITICAL ILLNESS AND ACCIDENT COVERAGE**

- Receive a lump sum benefit of Php 210,000.00 in case you are diagnosed with any of the covered critical illnesses (CI).
- Enjoy additional coverage of Php 300,000.00 in case of Death, Disability, and Dismemberment due to an accident (A&H).
- Reimburse your actual accident-related medical expenses up to a maximum amount (MR).
- Enjoy continuous life coverage without paying succeeding premiums in case of total & permanent disability or upon diagnosis of any of the covered critical illnesses (WPCI).

- **LONG-TERM SAVINGS FOR YOUR HEALTH NEEDS**

- Build your health fund through access to professionally-managed funds by Philam Asset Management, Inc. (PAMI). Use this fund to pay for any expenses that your HMO or Health Insurance does not cover.
 - **PAMI Philam Bond Fund** provides conservative investors with returns and inflow derived out of investments in peso fixed income instruments that are expected to generate higher earnings compared to traditional savings accounts and time deposits.
 - **PAMI Philam Fund** provides investors with a balanced risk appetite with long-term capital growth through a mix of investments in equity securities and a portfolio of peso fixed income securities.
 - **PAMI Philam Strategic Growth Fund** provides investors comfortable with risk with long-term capital growth through investments in equity securities.
 - Boost your health fund through additional premium payments called top-ups for as low as Php1,000.

You have chosen the following investment fund allocation that you can change depending on your investment goal or risk appetite:

Fund	Premium Allocation
PAMI Philam Strategic Growth Fund	100%
Total	100%

Enjoy these benefits for Php 42,444.18 per year:

Benefit	Coverage (in Php)	Annual Premium (in Php)
Basic Life Insurance Coverage	300,000.00	42,444.18
Accident and Health (A&H)	300,000.00	
With Medical Reimbursement (MR)	20,000.00	
Critical Illness (CI)	210,000.00	
Waiver of Premium for Critical Illness (WPCI)	30,000.00	42,444.18
Total Annual Premium		

*Payment period is not guaranteed. In the future, if the Account Value becomes insufficient to pay for charges, it is possible that you may be required to pay additional premiums so that the policy will remain in force.

**Or the Account Value or the Minimum Guaranteed Death Benefit equal to five (5) times the regular premium, plus 125% of each Top-Up, less 125% of each withdrawal, whichever is higher.



The Philippine American Life and General Insurance Company

15F - 18F Philam Life Head Office
Net Lima Building, 5th Avenue cor. 26th Street
Bonifacio Global City, Taguig 1634
Philippines
T: (632) 521 6300 / (632) 526 9200
E: philamlife@aia.com
W: philamlife.com

Customer Hotline: (632) 528 2000

Other payment options are also available:

Payment Option	Total Premium
Annual	42,444.18
Semi-Annual	21,222.09
Quarterly	10,611.05
Monthly	3,539.84

We are providing you details in the accompanying pages which will help you better appreciate our offer. Should you agree with the conditions and statements included herein, kindly accomplish then affix your signature in the Acknowledgement of Variability form. It would be our privilege to extend our assistance in processing your Health Invest plan.

For any questions, you may call me or our Hotline at (+632)528-2000.

Thank you for choosing Philam Life.

Sincerely yours,

Philam Agent of Mortel Associates



ILLUSTRATION OF BENEFITS

Health Invest is a 7-pay unit-linked health plan where the living and death benefits depend on the performance of the investment fund linked to your policy. The illustrated benefits below assume all Regular Premiums including Rider, Regular or Special Top-Up premiums (if any) are paid in full when due for the duration of the policy, no unpaid premium payments (Premium Holiday), no withdrawals, and the current scale of charges remain unchanged. Since fund performance may vary, the values of your units are not guaranteed and will depend on the actual investment performance in a given period.

End of Policy Year	Attained Age	Total Annual Premium	PROJECTED BENEFITS					
			Living Benefit			Death Benefit		
			4%	8%	10%	4%	8%	10%
1	53	42,444.18	2,146	2,228	2,269	300,000	300,000	300,000
2	54	42,444.18	7,755	8,143	8,340	300,000	300,000	300,000
3	55	42,444.18	31,790	33,861	34,926	300,000	300,000	300,000
4	56	42,444.18	75,651	81,959	85,256	300,000	300,000	300,000
5	57	42,444.18	119,385	131,805	138,413	300,000	300,000	300,000
6	58	42,444.18	164,295	185,032	196,272	300,000	300,000	300,000
7	59	42,444.18	204,674	235,311	252,237	300,000	300,000	300,000
8	60	-	205,757	247,352	270,885	300,000	300,000	300,983
9	61	-	205,415	259,116	290,287	300,000	300,000	322,541
10	62	-	204,934	272,048	311,629	300,000	302,276	346,254
11	63	-	226,986	318,073	372,339	300,000	318,073	372,339
12	64	-	226,049	335,133	401,032	300,000	335,133	401,032
13	65	-	224,855	353,558	432,595	300,000	353,558	432,595
14	66	-	228,425	378,715	472,669	300,000	378,715	472,669
15	67	-	232,032	405,884	516,750	300,000	405,884	516,750
16	68	-	235,689	435,227	565,239	300,000	435,227	565,239
17	69	-	239,409	466,917	618,576	300,000	466,917	618,576
18	70	-	243,205	501,142	677,248	300,000	501,142	677,248
19	71	-	247,087	538,106	741,787	300,000	538,106	741,787
20	72	-	273,565	600,526	835,279	300,000	600,526	835,279
23	75	-	295,964	748,075	1,103,019	300,000	748,075	1,103,019
28	80	-	346,184	1,083,961	1,760,305	346,184	1,083,961	1,760,305
48	100	-	684,205	4,933,682	11,691,246	684,205	4,933,682	11,691,246

The annual rates of return shown above are for illustration purposes only. The rates are not based on past performance, are not forecasts and not a guarantee of future fund performance. The actual returns may differ. All projected values are inclusive of Loyalty Bonus and net of all applicable charges. The Fund Growth Assumptions of 4%, 8% and 10% are net of the Fund Management Charge.



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Notes on the Illustration of Benefits:

1. All payments and benefits shown are in Philippine pesos. Payments are acceptable in Philippine pesos only.
2. The illustration summary relates to your Health Invest plan.
3. The projected returns are based on assumed annual rates of 4%, 8% and 10% as approved by the Insurance Commission. These are hypothetical figures and are not meant to represent or be indicative of actual fund returns. Your Account Value at a given period could be less than the amount you invested.
4. The investment risks associated with this product are to be borne solely by you as the Policyowner.
5. The Death Benefit is the highest of the Face Amount, Account Value or the Minimum Death Benefit. The Minimum Death Benefit is equal to five (5) times the Regular Premium, plus 125% of each paid Top-Up premium (if any), less 125% of each partial withdrawal (if any).
6. A Loyalty Bonus equivalent to 75% of the Regular Premium will be given on the 20th policy year provided that past premiums are continuously paid on schedule or within the Grace Period and no withdrawals are taken.
7. Policy Charges
 - a. Your Regular and Rider Premiums (if any) will be subject to Premium Charges of 60%, 30% and 10% respectively during the first three (3) policy years.

All Top-Up premiums will be subject to 4% Premium Charge. These charges are applied to cover for the administrative expenses incurred for the policy and will be deducted prior to the purchase of units in your chosen funds.
 - b. The Insurance Charge is the cost of providing the insurance coverage associated with the plan. This will depend on the attained age and underwriting rating of the Insured and is deducted monthly from the Account Value.
 - c. The Administrative Charge is the cost of maintenance of the policy. This is equivalent to Php 200 per month and is deducted monthly from the Account Value. During the premium-paying years, the monthly Administrative Charge will be reduced to Php 100 every time you pay the Regular Premium due as scheduled or within the Grace Period.
 - d. In case premiums are not paid within the Grace Period of 31 days from due date, a Premium Holiday Charge (as percentage of the Regular and Rider Premiums) of 60%, 30% and 10% respectively during the first three (3) policy years shall be imposed.
8. If the Account Value becomes insufficient to pay for the applicable Policy Charges, the plan automatically terminates and all benefits will end except if the policy satisfies the conditions under Note 9.
9. To ensure that you will enjoy continuous coverage, we will not terminate your policy within the first two (2) years of your plan even if the Account Value becomes insufficient to pay for all applicable Policy Charges or becomes zero due to performance of the underlying Investment Fund provided that all Regular Premiums, Rider Premiums and Special Top-Up premiums as shown in the Annual Premium Breakdown provided in page 1 of this sales illustration are paid when they fall due and there are no withdrawals. We will accrue all outstanding Policy Charges at no interest which will be made payable by canceling appropriate units once units are credited to your policy or will be deducted from a benefit once a benefit becomes payable on your policy.
10. The minimum amount that can be switched is Php 1,000 per fund and the maintaining balance after fund switching is Php 1,000. Fund switching shall be free of charge.
11. You may change your fund allocation subject to a minimum allocation of Php 1,000 per fund and a minimum balance of Php 1,000 per fund. Change in fund allocation requests shall be free of charge.
12. Withdrawals will be subject to Surrender Charges of 75%, 75%, 50%, 25% and 15% respectively during the first five (5) years and 10% from sixth to tenth (6th to 10th) year of the amount withdrawn. Withdrawals made against Units created by Top-Up premiums will not be subject to Surrender Charges. The minimum amount per withdrawal is Php 1,000 while the maintaining balance after withdrawal is Php 1,000.
13. The Fund Management Charge (FMC) covers the investment expenses and other liabilities in managing the assets in the Investment

Fund	Fund Manager	Fund Management Charge
PAMI Philam Bond Fund	Philam Asset Management, Inc. (PAMI)	1.5% per annum
PAMI Philam Fund	Philam Asset Management, Inc. (PAMI)	2.0% per annum
PAMI Philam Strategic Growth Fund	Philam Asset Management, Inc. (PAMI)	2.0% per annum

14. The company reserves the right to change any of the minimum amounts set in this sales illustration. All of the above charges may change subject to prior approval of the Insurance Commission.
15. **If you decide that this plan is not suitable to your needs, simply return the policy to Philam Life within 15 days from the date you or your authorized representative received it. The amounts to be refunded are the Account Value plus any charges that have been deducted.**
16. This illustration is only valid if distributed within the Philippines.

DECLARATION:

I confirm having read and understood the information contained in this summary of illustrated benefits. This illustration will form part of the insurance contract once the policy is issued. In case of conflict between this illustration and the issued Policy, the latter shall prevail. I understand that I have to pay my scheduled premiums as illustrated in order to realize the value and gains of my policy.

Applicant's Name

Applicant's Signature

Date



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ACKNOWLEDGEMENT OF VARIABILITY

Name of Applicant: _____

Application No.: _____

Agent's Name: _____

Agent's Code No.: _____

Agent's Signature: _____

I acknowledge that:

I have applied with The Philippine American Life and General Insurance Company (Philam Life) for a Variable Life Insurance Policy, and have reviewed the illustration(s) that shows how a variable life insurance policy performs using company's assumptions and based on Insurance Commission's guidelines on interest rates. **I understand that since the fund performance may vary, the values of my units are not guaranteed and will depend on the actual performance at that given period and that the value of my policy could be less than the capital invested. The unit values of my Variable Insurance are periodically published.**

I understand that the underlying investment funds for this product are managed by Philam Asset Management, Inc. (PAMI). As such, the investment risks under the policy are to be borne solely by me, as the policyholder. I have evaluated the level of risks of the underlying fund(s) and have selected the fund(s) based on my judgment and financial needs.

Applicant's Name

Applicant's Signature

Date