

Leadership

01. Individuals as Leaders

Course Objectives

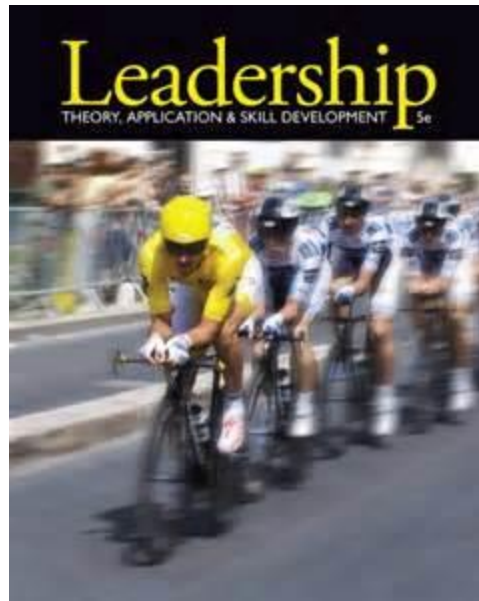
Upon completion of this course, students are expected to be able to:

- To understand the concept of leadership and team work
- To enhance the ability to work effectively in groups
- To recognize how leadership skills are developed
- To learn how to choose the most appropriate leadership style



Required Readings

- Achua, Lussier (2013) *Effective Leadership*, 5th Ed., Cengage Learning



Weekly Group Assignment

- **CASE STUDY:** internet, books, journals or magazines
- The case should represent the topic of discussion on the day of the presentation.
- Before the presentation, the presenting group submits a copy of the case study and power-point presentation slides to the FM, as well as copies of the slides to non-presenting students
- **A brief discussion of a theory or a concept** (*5 minutes*)
- **Presentation of the case studies** (*10 minutes*)
- **Questions and Answers** (*15 minutes*)





Final Group Assignment

- **PAPERS & PRESENTATION** : based on interview with a leader of a firm
- paper (weight 60%) and presentation (40%).
- Session 3: Submit name of person to be discussed
- Session 9: Submit progress report (*one page progress report & submitted to Administration*)
- Session 14 (final exam): Submit final paper

Papers

- **MAXIMUM** 10 pages long, 12 font size (Times New Roman) and 1.5 spacing. It covers several topics of discussion
 - **Introduction** It describes why the case is chosen and the scope of the case analysis. (10%)
 - **Theoretical review** It discusses the theory or concepts used to analyze the case (15%)
 - **Analysis.** It describes a comprehensive analysis of the case. (50%)
 - **Summary, conclusion and recommendation** (20%)
 - **References** (5%)

Presentation

- Papers are presented at session 15 and 16
- 15 minute presentation, 15 minute QA/discussion





Evaluation

- Class Participation/Quiz 10% (CP)
- Weekly Group Presentation 15% (WA)
- Final Group Assignment/Project 25% (FA)
- Mid-Term Exam 25% (ME)
- Final Exam 25% (FE)

Outline

SESSION	DATE	TOPIC	CHAPTER
1	6 Sept 2013	Individuals as Leaders	1
2	13 Sept 2013	Leadership: Traits, Behavior and Contingency	2,3,4
3	20 Sept 2013	Power and Politics	5
4	27 Sept 2013	Conflict and Negotiation	6
5	04 Oct 2013	Guest Lecture : Politics, Power, Negotiation and Networking	5
6	11 Oct 2013	Communication and Coaching	6
7	18 Oct 2013	Mid Term Exam	

Outline (contd)

SESSION	DATE	TOPIC	CHAPTER
8	01 Nov 2013	Followership	7
9	08 Nov 2013	Team	8
10	15 Nov 2013	Situational Leadership	9
11	22 Nov 2013	Transactional and Transformational Leadership	9
12	29 Nov 2013	GL : Change Management and Strategic Leadership	11
13	06 Dec 2013	Diversity and Learning Organization	10, 12
14	13 Dec 2013	Final Exam	
15-16	20 Dec 2013	Presentation	

Miscellaneous

- Waktu kuliah 13.00 – 15.30
- Pembagian Kelompok
- Let's make it works!



Who's the Leader?

- Secara individual, pilih siapa yang Anda anggap pantas menjadi ketua kelas. Siapa dan apa alasannya?



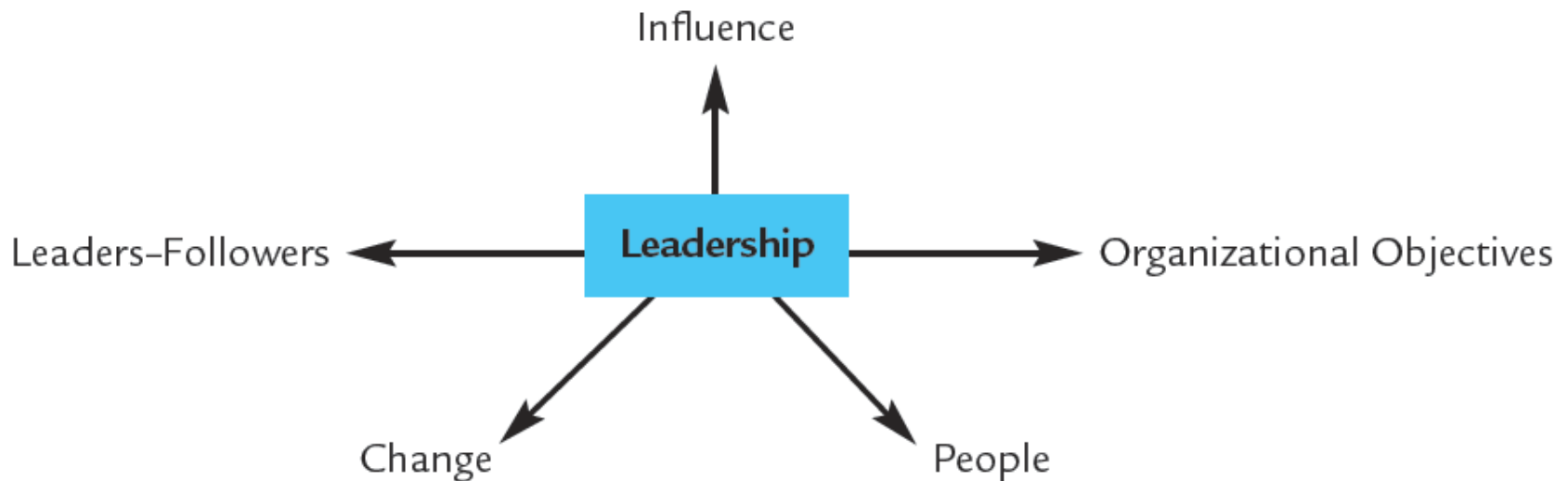
Why



is important?

What is Leadership?

Suatu seni mempengaruhi orang lain (1) dalam suatu kelompok atau organisasi (2) dengan tujuan mencapai sasaran yang telah ditetapkan (3)





Effective Leadership

- Apa beda **Leader** dan **Manager**?
- Mengapa ada orang yang menjadi pemimpin dan ada orang yang tidak menjadi pemimpin?
- Kapan seorang pemimpin dikatakan efektif?
- Kapan seorang pemimpin dikatakan tidak efektif?

Leadership Lesson
from Dancing Guy



Debate

Leaders are born
VS
Leaders are made

Leadership Managerial Roles

INTERPERSONAL

- Figurehead
- Leader
- Liaison

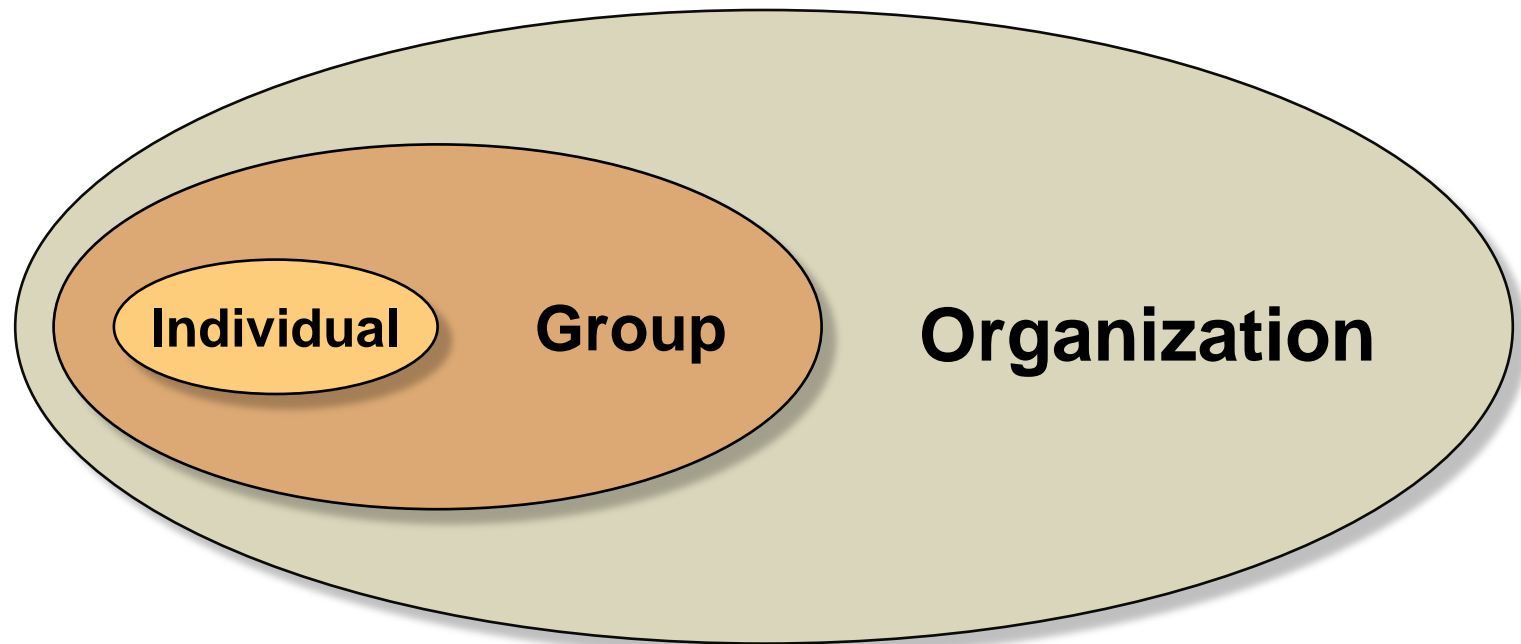
INFORMATIONAL

- Monitor
- Disseminator
- Spokesperson

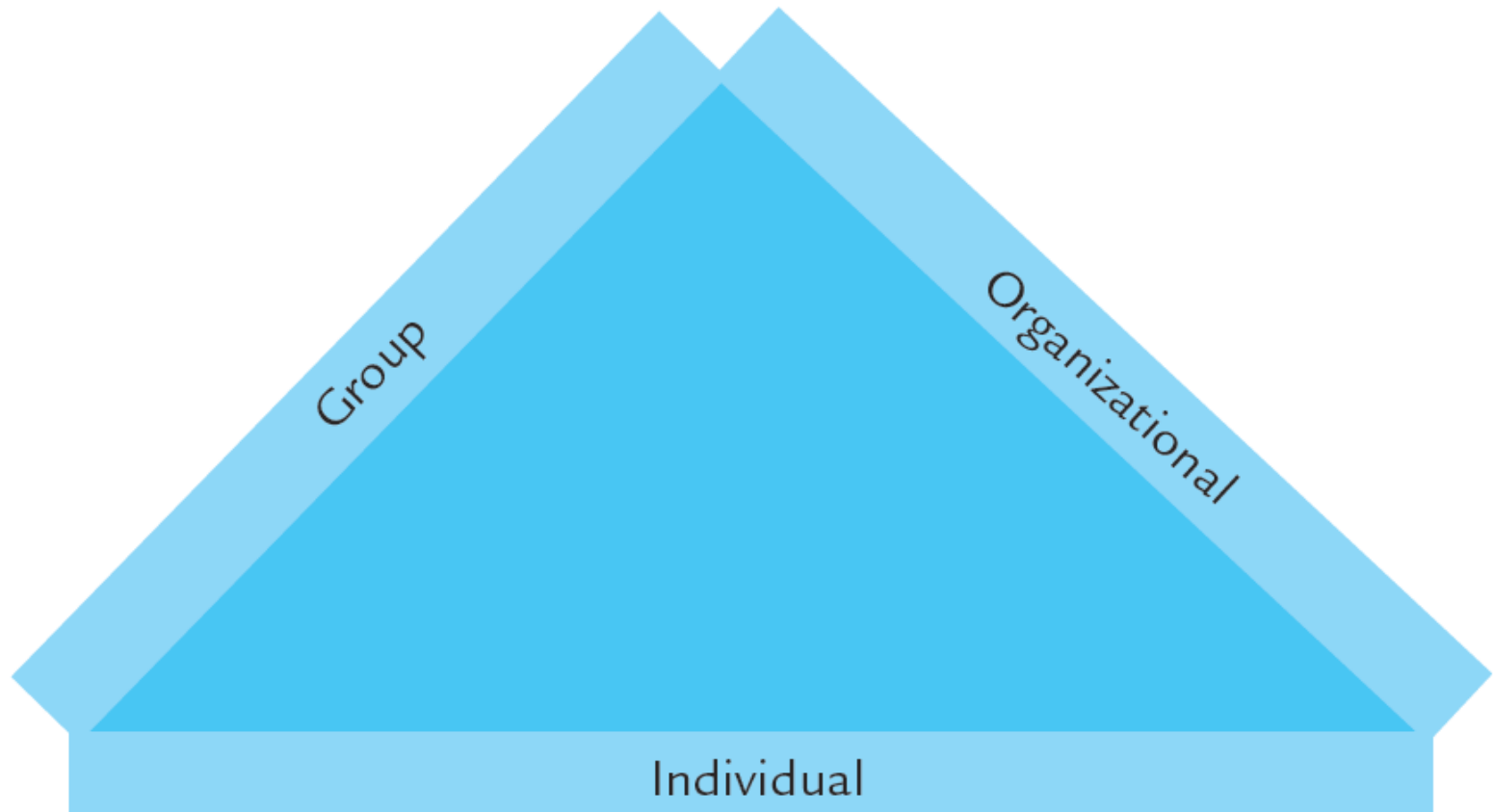
DECISIONAL

- Entrepreneur
- Disturbance-handler
- Resource-allocator
- Negotiator

Level of Analysis of Leadership Theory



Interrelationship



Leadership Theory

