



**PT LAUTAN LUAS Tbk**  
Distributor and Manufacturer - Basic and Specialty Chemicals

## **BEASISWA LAUTAN LUAS**

### **Profil Perusahaan**

Lautan Luas didirikan pada tahun 1951 sebagai importir dan distributor bahan kimia dasar. Saat ini, Perseroan telah berkembang menjadi distributor dan perusahaan manufaktur bahan kimia dasar dan khusus yang telah menjalin kerja sama dengan lebih dari 100 pemasok internasional, memasok lebih dari 1.000 produk kimia dan melayani lebih dari 2.000 konsumen (*end-user*) di bidang industri di seluruh Indonesia dan kawasan Asia-Pasifik

Untuk memantau jaringan distribusinya yang luas, Lautan Luas mendirikan kantor pusat di Jakarta dan mengoperasikan empat kantor cabang dan tujuh kantor perwakilan yang berlokasi di kota-kota besar di seluruh nusantara. Sebuah kantor wilayah juga didirikan di Singapura untuk memantau kegiatan Perseroan yang berada di Tiongkok, Thailand, dan Vietnam. Saat ini Lautan Luas memiliki saham di tujuh belas fasilitas manufaktur di Indonesia, dua di Tiongkok, dan sebuah pabrik bahan kimia untuk pengolahan air di Vietnam. Usaha pendukung dan jasa Lautan Luas dilaksanakan melalui lima badan usaha, yang menawarkan jasa laboratorium, rantai pasokan, teknologi informasi, dan solusi pengolahan air untuk menyediakan jasa yang memberi nilai tambah kepada pelanggan. (<http://www.lautan-luas.com>)

### **Persyaratan Umum:**

- Formulir pendaftaran beasiswa yang sudah ditandatangani lengkap (sim beasiswa)
- Surat keterangan penghasilan orang tua. Untuk orangtua yang pekerjaannya wiraswasta (pedagang, dsb), surat keterangan dibuat dengan diketahui oleh RT dan RW serta disahkan oleh kepala Desa/Lurah setempat.
- Rekomendasi Dosen
- Fotokopi KTM dan FRS semester terakhir
- Fotokopi kartu keluarga terbaru

### **Persyaratan Khusus:**

- IPK  $\geq 3,00$  dibuktikan dengan melampirkan transkrip terbaru
- Mahasiswa program sarjana ITS Angkatan 2016 (semester 5)
- Membuat surat pernyataan kesediaan untuk mengikuti kegiatan-kegiatan yang diselenggarakan oleh PT LAUTAN LUAS Tbk
- Tidak sedang menerima beasiswa dari institusi lain
- Bersedia melaksanakan ikatan dinas setelah lulus selama 1 tahun dengan secara kondisional.

Seluruh persyaratan diatas harap dikumpulkan kepada bagian beasiswa lembaga kemahasiswaan ITS Surabaya sebelum tanggal **15 Oktober 2018**.





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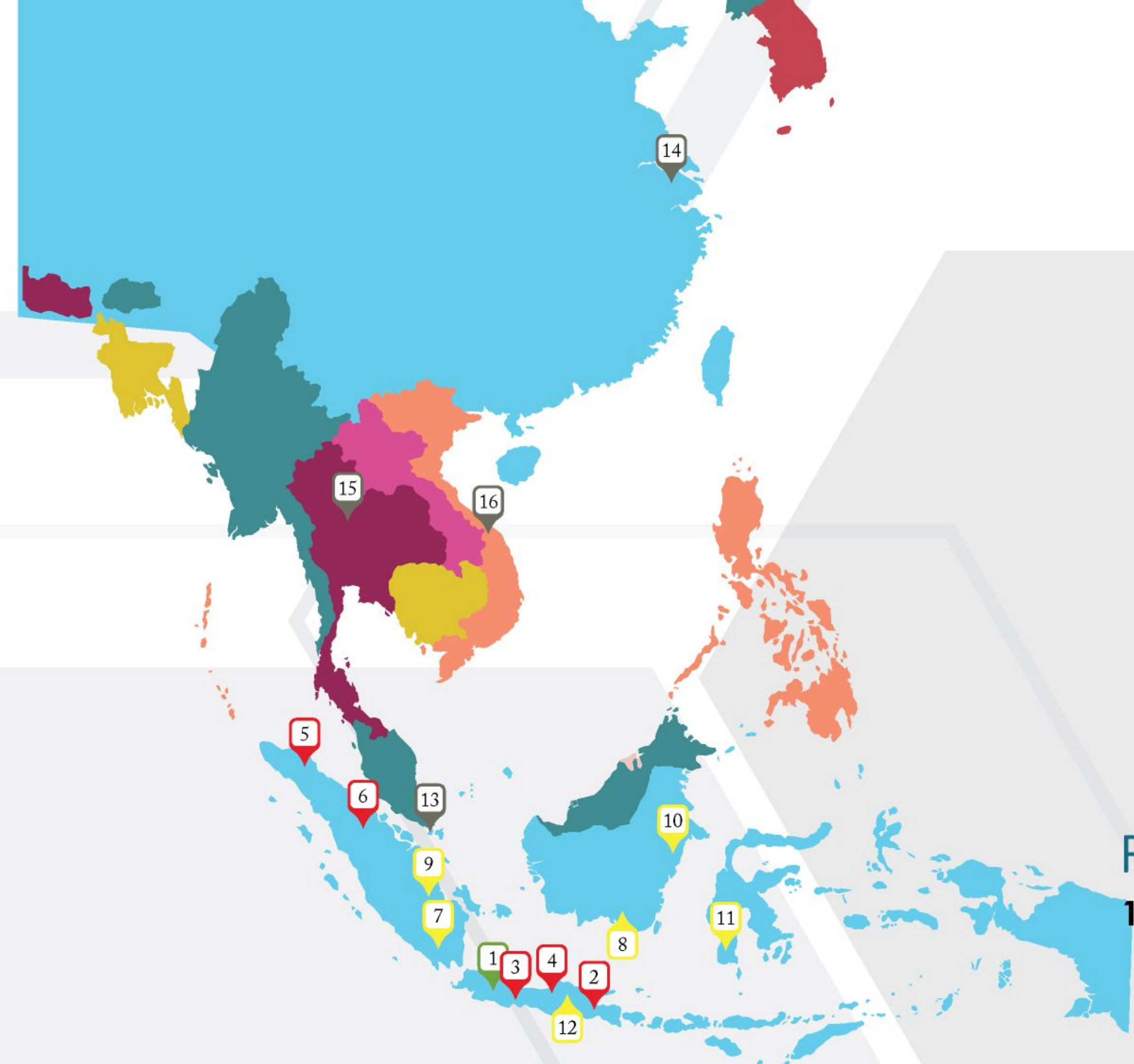


Graha Indramas  
Jl. AIP II K.S. Tubun Raya No. 77  
Jakarta 11410, Indonesia

Facebook : PT Lautan Luas Tbk  
Twitter : @PTLAUTANLUASTbk

Website : [www.lautan-luas.com](http://www.lautan-luas.com)  
Email : [lautan.luas@lautan-luas.com](mailto:lautan.luas@lautan-luas.com)

# MILESTONE



- Head Office
- Branch Offices
- Representative Offices
- Regional Offices

## REGIONAL OFFICES

### 13. SINGAPORE

Lautan Luas Singapore Pte. Ltd.  
75 Bukit Timah Road  
#05 - 14 Boon Siew Building  
Singapore 229833  
Tel. : +65 6883 1170 / 73 / 75  
Fax. : +65 6883 0504

### 14. CHINA

Lautan Luas Shanghai Co. Ltd.  
281 Hunan Road  
Shanghai 200031, China  
Tel. : +86 21 5465 1941  
Fax. : +86 21 5465 1909

### 15. THAILAND

Lautan Luas Thailand Co. Ltd.  
109 CCT Building 11<sup>th</sup> Floor  
#4 Surawong Road  
Suriyawongse, Bangrak  
Bangkok 10500, Thailand  
Tel. : +66 2 236 2920  
Fax. : +66 2 634 0381

### 16. VIETNAM

Lautan Luas Vietnam Co. Ltd.  
Lot J2-J3-J5-J6, Road N1-N2-D2  
Nam Tan Uyen Industrial Park  
Tan Uyen Town, Binh Duong Province  
Vietnam.

Hanoi Branch Office :  
#418, Floor 4, Press Club Building  
59A Ly Thai To Street,  
Hoan Kiem District, Hanoi, Vietnam.  
Tel. : +84-43 936 7896

## HEAD OFFICE

### 1. JAKARTA

Graha Indramas  
Jl. AIP II K.S. Tubun Raya No. 77  
Jakarta 11410, Indonesia  
Tel. : +62 21 8066 0777  
Fax. : +62 21 8066 0020

### 5. MEDAN

Kawasan Industri Medan Star  
Jl. Pelita Raya 1 Blok F No. 5  
Tanjung Morawa KM 19.2  
Deli Serdang 20362, Indonesia  
Tel. : +62 61 794 0800  
Fax. : +62 61 794 1990

## BRANCH OFFICES

### 2. SURABAYA

Jl. Ngemplak No. 30  
Komplek Ambengan Plaza  
Blok B 35 - 37  
Surabaya 60272, Indonesia  
Tel. : +62 31 531 9635 / 37  
Fax. : +62 31 531 9634

### 6. PEKANBARU

Komp. Pergudangan Cerya Panam  
Jl. HR Subrantas Kav. 9, Lot B26 - 27  
Panam, Pekanbaru, Indonesia  
Tel. : +62 761 589 091  
Fax. : +62 761 589 091

### 3. BANDUNG

Jl. Jend. Sudirman No 757  
Bandung 40212, Indonesia  
Tel. : +62 22 603 0590  
Fax. : +62 22 603 0967

## REPRESENTATIVE OFFICES

- 7. BANDAR LAMPUNG
- 8. BANJARMASIN
- 9. PALEMBANG
- 10. SAMARINDA
- 11. MAKASSAR
- 12. SOLO

### 4. SEMARANG

Jl. Tambak Aji I/6  
Komp. Industri Guna Mekar  
Semarang 50185, Indonesia  
Tel. : +62 24 866 3521  
Fax. : +62 24 866 3529

### 2013

Implemented ERP, an enterprise-wide integrated resource management program that will further improve the company's information technology and operational efficiency.

### 2008

Established our manufacturing plant in Ho Chi Minh City, Vietnam. Established LINC Group International Pte. Ltd., a regional logistic subsidiary based in Singapore.

### 2005

Established a regional office in Bangkok, Thailand.

### 2002

Launched [www.lautan-luas.com](http://www.lautan-luas.com), the award winning website that currently provides total e-commerce solutions.

### 1999

Strengthened regional market presence with the establishment of Singapore subsidiary.

### Late 1970's

Established additional manufacturing facilities and a wider distribution network focusing on speciality chemicals.

### 1965

Changed the Company name to PT Lautan Luas.

## Going Forward

The Company continues to review investment opportunities in the domestic and regional markets. We will seek to increase our in-house manufacturing capability in the food, personal care, agriculture and water treatment market sectors.

### 2010

Expanded our CSR program into housing, water treatment, education, and disaster recovery. Enter food and beverage industry, by established PT Lautan Natural Krimerindo.

### 2007

Established a regional office in Shanghai, China.

### 2003

Established the Company's first overseas manufacturing facility in China, which has subsequently been expanded to 2 (two) plants.

### 2001

Restructured the Company's Logistic Division into LINC Group, becoming a subsidiary and an independent profit centre.

### 1997

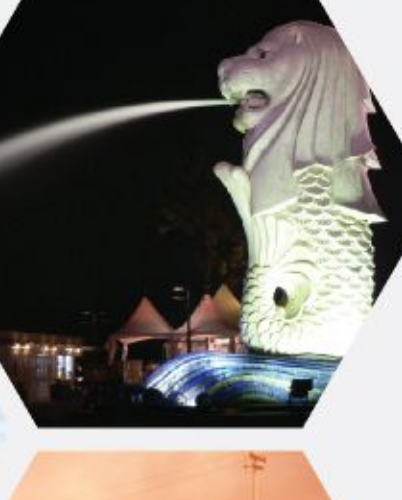
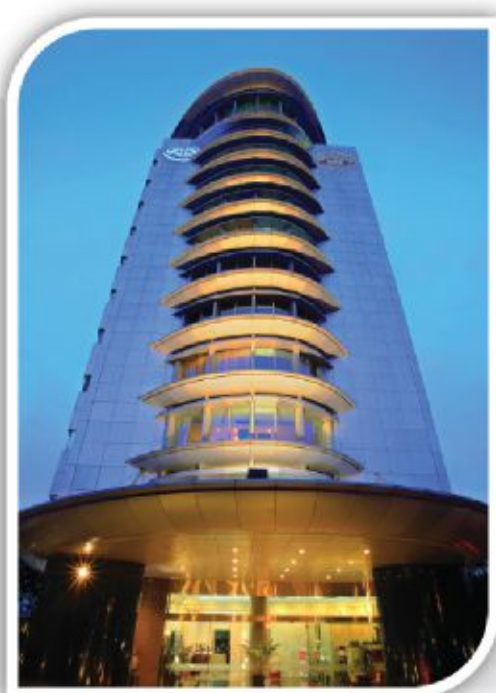
Initial Public Offering (IPO) on the Indonesia Stock Exchange, with 1,560,000,000 currently outstanding listed shares.

### 1969

Established Indonesia's first private sector sulfuric acid Manufacturing facility.

### 1951

Established under the name of NV Lim Teck Lee (Indonesia) Coy. Ltd.





# OVERVIEW

As a leading basic and specialty chemical company in Indonesia, **PT LAUTAN LUAS Tbk** (the “Company” or “Lautan Luas”) has been serving its customers for more than sixty five years by providing high quality products and services. The Company was established on 13 July 1951 as Persekutuan Andil Maskapai Dagang dan Industry “Lim Teck Lee” (Indonesia), aka NV Lim Teck Lee Coy. Ltd. It began as an importer and distributor of basic chemicals for the batik and food industries in Indonesia. In 1965, the Company changed its name to PT Lautan Luas.

Lautan Luas established Indonesia’s first privately owned sulfuric acid production plant in 1969, signaling its commitment to quality manufacturing. Then in the 1970’s, the Company seized on the opportunity offered by the country’s rapid industrialization and expanded its distribution and manufacturing capabilities with a focus on specialty chemicals.

The strategic shift to a broader product base stabilized profit margins and limited exposure to market volatilities, accelerating the Company’s growth. This, coupled with the dynamic development of Indonesia’s capital market, enabled Lautan Luas to strengthen its capital structure, vaulting the company to a dominant domestic and regional role in the distribution and manufacturing of basic and specialty chemicals.

At present, Lautan Luas represents over 100 international principals, distributes more than 1,000 chemical products, and serves more than 2,000 industrial end-users throughout Indonesia and the Asia-Pacific region. To oversee its vast distribution networks, Lautan Luas, is headquartered in Jakarta, operates five branches and six representative offices located in major cities throughout the Indonesia archipelago. A regional office in Singapore overlooks the Company’s activities in China, Thailand, and Vietnam.

Lautan Luas currently operates in fourteen manufacturing facilities in Indonesia, two in China, and a water treatment chemical plant in Vietnam. The Lautan Luas support & services business is comprised of four entities providing laboratory services, supply chain, information technology, water treatment solutions.

To strengthen its integrated distribution, manufacturing, and support & services businesses, Lautan Luas forges strategic alliances with the world’s leading chemical manufacturing possessing uniquely valuable products, technologies, and competence in Research and Development (R&D). To preserve our solid and reliable business foundation, Company management consistently applies the principles of good corporate governance. In planning for future growth, management makes continuous efforts to improve the professional competence of the Company’s employees through rigorous human resource development programs.

## CORE VALUES

- We comply with high ethical standards
- We commit to excellence, accountability, and responsibility in every-role-performance
- We serve our customers to the best of our ability
- We recognize and reward creativity
- We treat people with respect
- We work as a team to achieve common goal

## CORPORATE VISION

- To be the **Leading Regional Integrated** chemical distribution and manufacturing company by providing :
- **Value** to customers in becoming a preferred business partner;
  - **Challenges** and **Opportunities** to our employees; and
  - **Superior Return** to our shareholders

# MANUFACTURING PLANTS

NO.	COMPANY NAME	YEAR ESTABLISHED	PRODUCT	CERTIFICATION	MAJOR INDUSTRY USAGE
1	PT Indonesian Acids Industry	1969	Sulfuric Acid, Aluminum Sulfate Solid & Liquid, Sulphur Solid & Liquid, Sucolite, Oleum	ISO 9001 : 2015 ISO 14001 : 2004 OHSAS 18001 : 2007, SNI HALAL MUI	MSG, Battery, Fertilizer, Pulp-Paper, Metal Coating, Municipal & Industrial Water Treatment, Ceramic, Foundry, Adhesives, Soap, and Detergent
2	PT Mahkota Indonesia	1969	Sulfuric Acid, Aluminum Sulfate Solid & Liquid, Sulphur Solid & Liquid, Sodium Silicate Solid & Liquid, Sucolite	ISO 9001 : 2015 ISO 14001 : 2004 OHSAS 18001 : 2007, SNI HALAL MUI	MSG, Battery, Fertilizer, Pulp-Paper, Metal Coating, Municipal & Industrial Water Treatment, Ceramic, Foundry, Adhesives, Soap, and Detergent
3	PT Findeco Jaya	1975	Linear Alkyl Benzene Sulphonic Acid, Branch Alkyl Benzene Sulphonic Acid	ISO 9001 : 2008 ISO 14001 : 2004 OHSAS 18001 : 2007, RCI	Soap and Detergent
4	PT Dunia Kimia Jaya	1977	Textile Sizing Agent & Auxiliaries, Chemical For Paper, Footwear, Plastic, Water Treatment /Oilfield, Agriculture, Rubber Paraffin Liquid/Wax, Petroleum Jelly/Distillate, Sodium Metabisulphite	ISO 9001 : 2008 ISO 14001 : 2004 OHSAS 18001 : 2007, RCI HALAL MUI, SMK3	Municipal/Industrial Treatment, Paper, Textile, Plastic, Footwear, Personal Care, Homecare, Mining, Food, Rubber/Tire, Plantation
5	PT Dunia Kimia Utama	1978	Sulfuric Acid, Aluminum Sulfate Solid & Liquid, Sulphur Solid, Sodium Silicate Liquid, Sucolite	ISO 9001 : 2015 ISO 14001 : 2004 OHSAS 18001 : 2007, SNI, HALAL MUI	MSG, Battery, Fertilizer, Pulp-Paper, Metal Coating, Municipal & Industrial Water Treatment, Ceramic, Foundry, Adhesives, Soap, and Detergent
6	PT Liku Telaga	1979	Sulfuric Acid, Aluminum Sulfate Solid & Liquid, Sulphur Solid & Liquid, Sodium Silicate Solid & Liquid, Sucolite	ISO 9001 : 2015 ISO 14001 : 2004 OHSAS 18001 : 2007, SNI, HALAL MUI, SMK 3	MSG, Battery, Fertilizer, Pulp-Paper, Metal Coating, Municipal & Industrial Water Treatment, Ceramic, Foundry, Adhesives, Soap, and Detergent
7	PT Pacinesia Chemical Industry	1984	Poly Aluminum Chloride Liquid, Poly Aluminum Chloride Powder, Aluminum Chlorohydrate Liquid, Aluminum Chlorohydrate Powder	ISO 9001 : 2008 ISO 14001 : 2004 OHSAS 18001 : 2007 NSF, HALAL MUI	Municipal and Industrial Water and Waste Water Treatment, Paper, Personal Care, Mullite Fiber Insulation
8	PT Lautan Otsuka Chemical	1989	Azodicarbonamide (Foaming Agent)	ISO 9001 : 2008 ISO 14001 : 2004 OHSAS 18001 : 2007, SMK3 HALAL MUI, Kosher	Cushioning, Decorative Materials, Filters, Footwear, Thermal Insulators, Imitation Leather, Sandal, Sound Insulators and Stretchable or Flexible Materials
9	PT Roha Lautan Pewarna	1991	Food, Feed, Pharmaceutical & Cosmetic Colours, Dyes & Pigments for Industrial Applications, Additives for Food Industry	ISO 9001 : 2008 HALAL MUI BPOM Registered	Food & Beverages,Feed, Pharmaceutical, Household & Personal Care, Fertilizer, Paper, Detergents, Coatings, Inks, Plastics, Wood
10	PT Advance Stabilindo Industry	1994	Methyltin Stabilizer, Plastic Additives, Masterbatches	ISO 9001 : 2008 ISO 14001 : 2004 OHSAS 18001 : 2007 RCI, HALAL MUI	Plastic Injection, Plastic Flexible Packaging, Plastic Blow Molding, Thermoforming Sheet, Houseware, PVC Sheet, Pipe and Fitting, Housing
11	PT Lautan Sulfamat Lestari	2000	Sulfamic Acid 99.8%	ISO 9001 : 2008 ISO 14001 : 2004 OHSAS 18001 : 2007, HALAL MUI, KOSHER	Cleaning Agent, Food, Pharmaceutical, and Water Treatment
12	Lautan Hongze Chemical Industry Ltd	2003	Sodium Sulfate, MPD (Meta Phenylene Diamine), DMA (N, N-dinamethylaniline)	-	Accelerator for Adhesive Resins, Detergents, Fining Agent, Glass, Polymers, Pulp, Textile, Hair Dyes, Dyes for Leather & Textile, and Triaryl methane Dyes
13	Huaian Diamond Chemical Industry Ltd	2005	Nitric Acid, Ammonia	-	Battery, Metallurgy, Fertilizer, and Food
14	PT Indonesia Ethanol Industry	2007	Pure and Fuel Ethanol	-	Food, Personal Care, Pharmaceutical, and Fuel
15	Lautan Luas Vietnam Co. Ltd	2008	Poly Aluminum Chloride (PAC) - Liquid Poly Aluminum Chloride (PAC) - Powder	-	Municipal & Industrial Water Treatment and Paper
16	PT Lautan Natural Krimerindo	2010	Food Ingredient (Spray Dried Ingredient & Premix Product), Creamer, Foaming Creamer, Premix (Special Blend), Dairy Powder, Coconut Powder, Gelato Base Powder, FiberCream TM	ISO 9001 : 2008 ISO 22000 : 2005 HALAL	Food & Beverages Industry
17	PT Lautan Ajinomoto Fine Ingredients	2012	Amino Acid Based Surfactant	-	Personal Care

# SUPPORT & SERVICES

From distribution and manufacturing Lautan Luas ventured into the support & services business in 1995. PT Lautan Jasaindo, a service company within the Lautan Luas group, provides comprehensive technical assistance and state-of-the-art chemical analysis for corporate customers in the electroplating, leather, paper, textile, and water treatment industries.

To meet customer’s needs, a highly integrated logistic and supply chain business, comprehensive water treatment solutions, and information technology solutions were introduced. New subsidiaries were created to address different market segments. PT Cipta Mapan Logistik (LINC Group) looks after the supply chain, PT Lautan Organo Water focuses on water treatment, and PT Strategic Partner Solution provides software, infrastructure, data security, and management service.

With the expansion of support & services division, this would contribute to the Lautan Luas group total business segment revenue growth.

Company Name	<b>PT Lautan Jasaindo</b>
Established	1995
Line of Business	Support & Laboratory Services
Company Name	<b>PT Cipta Mapan Logistik</b>
Established	2001
Line of Business	Supply Chain, Warehouse and E Fullfillment Solution Logistics and Distribution Solution Liquid Storage and Distribution
Certification	ISO 9001, ISO 14001, OHSAS 18001
Company Name	<b>PT Strategic Partner Solution</b>
Established	2002
Line of Business	IT Consultant & Manage Service System Integrated Software & Hardware
Company Name	<b>PT Lautan Organo Water</b>
Established	2006
Line of Business	Water Solution Provider : Turnkey Project, BOO, BOT for Water Treatment and Waste Water Treatment Plant