

11:05 AM  
11/03/13  
Cash Basis

**Saluki Club of America**  
**Profit & Loss**  
January through October 2013

	Jan - Oct 13
Ordinary Income/Expense	
Income	
Agility Revenue	
Agility Entry Fees	590.00
Agility General Donation	10.00
Agility Trophy Donations	120.00
Total Agility Revenue	720.00
Central Regional Income	
Central Regional Trophy Donatio	185.00
Total Central Regional Income	185.00
Desert Bred Education Revenue	
DB Ed - COO Catalog Ads	535.00
DB Ed - General Donations	120.00
Total Desert Bred Education Revenue	655.00
Donations Received	
General Fund Donations	215.00
Legislative PAC Fund	20.00
Total Donations Received	235.00
Eastern Regional Revenue	
ER Catalog Ads	240.00
ER Catalog Sales	200.00
ER Dinner	1,000.00
ER Entries Conformation	1,798.00
ER General Event Donation	74.00
ER Raffle/Auction Income	3,714.60
ER Trophies Donations	1,595.00
Total Eastern Regional Revenue	8,621.60
EBK Scholarship Donations	40.00
Futurity Revenue	
Futurity Entry Fees	468.00
Futurity Late Fees	480.00
Futurity Litter Registration	285.00
Futurity Nomination Fees	140.00
Futurity Pup Nomination Fees	902.00
Futurity Trophies Donations	125.00
Total Futurity Revenue	2,400.00

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Health & Genetics Revenue	
H&G Research Fund	30.00
Purina Parent Club Donations	372.33
Sales - Health and Genetics	180.00
Total Health & Genetics Revenue	582.33
Humane Purse Donations	830.00
Lure Coursing Revenue	
AKC Lure Coursing Revenue	
AKC JC Tests	920.00
AKC LC Trophy Donations	130.00
AKC Lure Coursing Donations	10.00
AKC Lure Coursing Entry Fees	800.00
AKC QC Tests	20.00
Total AKC Lure Coursing Revenue	1,880.00
ASFA Lure Coursing Revenue	
ASFA LC Trophy Donations	170.00
ASFA Lure Coursing Entry Fees	1,210.00
Total ASFA Lure Coursing Revenue	1,380.00
SCOA Lure Coursing Revenue	
SCOA LC Practice Runs Revenue	90.00
SCOA LC Puppy Fun Run Revenue	150.00
Total SCOA Lure Coursing Revenue	240.00
Total Lure Coursing Revenue	3,500.00
Member Charges Filing Fees	10.00
Membership Dues Received	
Annual Dues Received	4,120.00
Application Fees	20.00
Total Membership Dues Received	4,140.00
National Revenue	
Dog Park Rental	220.00
General Show Fund	
Conformation General Donation	70.00
General Show Fund - Other	50.00
Total General Show Fund	120.00
National Catalogs	
National Catalog Ads	740.00
National Catalog Sales	1,450.00
National Marked Catalog Sales	60.00
Total National Catalogs	2,250.00

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<b>National Entry Fees</b>	
4-6 Months Puppy	20.00
Canine Good Citizen	20.00
Conformation	10,212.00
Native Costume	30.00
Top Twenty	680.00
Triathlon	45.00
Versatility	45.00
<b>Total National Entry Fees</b>	<b>11,052.00</b>
<b>National Event Lodging</b>	
Camping	220.00
<b>Total National Event Lodging</b>	<b>220.00</b>
<b>National Hospitality Donations</b>	
Donation - Hospitality Booth	165.00
Junior Party	30.00
Wine & Cheese Donations	290.00
National Hospitality Donations - Other	149.70
<b>Total National Hospitality Donations</b>	<b>634.70</b>
<b>National Meals</b>	
Dinner Reservations	1,770.00
<b>Total National Meals</b>	<b>1,770.00</b>
<b>National Raffle/Auction Income</b>	
Live Auction Income	2,045.00
Raffle-STOLA/SCOA 50/50	485.00
<b>Total National Raffle/Auction Income</b>	<b>2,530.00</b>
<b>National Seminar Income</b>	
Seminar Donation	610.00
<b>Total National Seminar Income</b>	<b>610.00</b>
<b>National Trophy Donations</b>	
Conformation	3,380.00
General	390.00
Junior Handler	115.00
Native Costume	10.00
Obedience	180.00
Sweepstakes Trophy Donations	250.00
Top Twenty	113.00
Triathlon	50.00
Versatility	100.00
<b>Total National Trophy Donations</b>	<b>4,588.00</b>

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National Vendor Booth Rental	1,365.00
Total National Revenue	25,359.70
Rally Revenue	
Rally Trophy Donations	25.00
Total Rally Revenue	25.00
Supported Entry Revenue	
Trophy Donations	460.00
Supported Entry Revenue - Other	18.20
Total Supported Entry Revenue	478.20
Ways and Means Revenue Sales	
Book of Records	4,045.74
Book of Records Ads	7,537.00
Decal Sales	7.00
DVD Sales	1,397.55
Other Way & Means	27.00
Poster Sales	30.00
SCOA Logo Wear	10.00
SCOA Pin Sales	601.00
Total Ways and Means Revenue Sales	13,655.29
Western Regional Revenue	
WR Booth Vendor Revenue	200.00
WR Catalog Ads	80.00
WR Catalog Sales	583.63
WR Entries Conformation	5,441.50
WR Entries Sweepstakes	316.28
WR Meals	651.00
WR Silent Auction	39.00
WR Trophies Donation	1,430.00
Total Western Regional Revenue	8,741.41
Total Income	70,178.53
Gross Profit	70,178.53
Expense	
Admin/BOD Expense	
BOD Printing/Copying	192.53
Admin/BOD Expense - Other	1.08
Total Admin/BOD Expense	193.61

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Agility Expense	
Agility AKC Fees	90.00
Agility Copying/Printing	9.19
Agility Equipment Rental	10.36
Agility Grounds Rental	100.00
Agility Groundscrew	119.59
Agility Judge Fee	205.00
Agility Mileage	232.78
Agility Portable Toilets	17.58
Agility Ribbons/Rosettes	51.34
Agility Secretary	56.00
Agility Trophies	37.53
Total Agility Expense	929.37
AKC Delegate Expense	485.60
Bank Fees	
Check Printing	25.85
Checking Account	19.00
PayPal Service Fees	750.99
Square Service Fee	23.21
Total Bank Fees	819.05
Central Regional Expense	
Central Region - Trophies	338.77
CR AKC Fees	15.00
Judges Expense	202.00
Sweepstakes Judge	75.00
Central Regional Expense - Other	1.98
Total Central Regional Expense	632.75
Charitable Donations	
AKC CAR Relief & Support Fund	250.00
Total Charitable Donations	250.00
Consumable Inventory	
SCOA Medallions	911.81
Total Consumable Inventory	911.81
Corporation Filing Fees	50.00
Eastern Regional Expense	
Eastern Regional Dinner	1,375.00
ER - Medallions	192.00
ER AKC Fees	591.50
ER Discretionary Expense	51.96
ER Grounds Rental	750.00
ER Judge Hospitality	66.85

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ER Judges Fees	
ER Conformation Judge	807.00
ER Sweepstakes Judge	150.00
Total ER Judges Fees	957.00
ER Sweepstakes Cash Prizes	-17.94
ER Trophies	665.65
Total Eastern Regional Expense	4,632.02
Friend of the Saluki Award	143.83
Futurity Expense	
Futurity Armbands/Judges Books	23.99
Futurity Cash Prizes	1,139.96
Futurity Judging	75.00
Futurity Rosettes/Ribbons	125.07
Futurity Tenting	401.34
Total Futurity Expense	1,765.36
Health & Genetics Expense	
Fundraising Health & Genetics	393.97
Total Health & Genetics Expense	393.97
Humane Purse	-30.00
Insurance	490.00
Internet Expense	1,083.88
Judges Education Expense	
JEC AV Equipment	265.00
JEC Copying/Printing	279.75
JEC Meeting Room Rental	163.30
Total Judges Education Expense	708.05
Lure Coursing Expense	
AKC Lure Coursing Expense	
AKC LC Equipment Rental	80.00
AKC LC Event Fee	140.00
AKC LC Judge Fees	250.00
AKC LC Per Capita Fees	227.50
AKC LC Portable Toilets	40.00
AKC LC Rosettes/Ribbons	51.34
AKC LC Trophies	37.53
Total AKC Lure Coursing Expense	826.37

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<b>ASFA Lure Coursing Expense</b>	
ASFA LC Equipment Rental	80.00
ASFA LC Judge	100.00
ASFA LC Judge Meals	24.00
ASFA LC Per Capita Fees	194.00
ASFA LC Portable Toilets	40.00
ASFA LC Rosettes/Ribbons	51.34
ASFA LC Trophies	37.53
ASFA Membership	63.00
<b>Total ASFA Lure Coursing Expense</b>	<u>589.87</u>
<b>SCOA Lure Coursing Expense</b>	
SCOA LC Equipment Rental	40.00
SCOA LC Judge	25.00
SCOA LC Ribbons/Rosettes	25.67
<b>Total SCOA Lure Coursing Expense</b>	<u>90.67</u>
<b>Total Lure Coursing Expense</b>	1,506.91
<b>National Expenses</b>	
National AKC Fees	929.00
<b>National Awards</b>	
National Rosettes/Ribbons	
Rosettes-Obedience	65.53
Rosettes - Sweepstakes	250.14
National Rosettes/Ribbons - Other	737.41
<b>Total National Rosettes/Ribbons</b>	<u>1,053.08</u>
<b>National Trophies</b>	<u>1,443.63</u>
<b>Total National Awards</b>	2,496.71
<b>National Catalogs</b>	
National Catalogs Printing	2,640.00
Natl Catalog Ads Postage	6.45
<b>Total National Catalogs</b>	<u>2,646.45</u>
<b>National Dinner</b>	2,434.40
<b>National Discretionary Expenses</b>	443.62
<b>National Hospitality</b>	
Hospitality Booth	483.90
National Ice	808.35
National Wine & Cheese Social	494.51
<b>Total National Hospitality</b>	<u>1,786.76</u>

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National Judges	
Jr. Showmanship	50.00
National Conformation Judge	1,663.00
Obedience Judge	153.00
Sweepstakes Judge	75.00
Total National Judges	1,941.00
National Judges Hospitality	172.86
National Obedience Expense	68.11
National Rentals	
Grounds Rental	2,500.00
Portable Toilets	496.90
Storage of Equipment	1,231.20
Tenting	2,809.40
Total National Rentals	7,037.50
National Seminar Expenses	
Seminar Speaker	701.88
National Seminar Expenses - Other	421.21
Total National Seminar Expenses	1,123.09
National Show Secretary Expense	301.88
National Show Superintendent	2,201.98
National Showgrounds Expense	
Flowers & Decorations	199.18
Total National Showgrounds Expense	199.18
National Stewards	351.88
National Sweeps Cash Prizes	1,015.89
Top Twenty Competition	917.12
Total National Expenses	26,067.43
Newsletter	
Printing	4,944.23
Total Newsletter	4,944.23
Office Expense	
Office Supplies	
Office Supplies-Administrative	9.78
Treasurer	69.66
Total Office Supplies	79.44
Total Office Expense	79.44



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Postage	
Other	40.35
Secretarial	24.92
Treasurer	62.07
Total Postage	127.34
Public Education Expense	
Meet the Breeds Booth	447.26
Total Public Education Expense	447.26
Rally Expense	
AKC Rally Recording Fee	36.50
AKC Rally Scheduling Fee	25.00
Rally Judging Fees	153.00
Rally Portable Toilets	17.56
Rally Rosettes	65.53
Rally Show Secretary	16.00
Rally Trophies	37.53
Total Rally Expense	351.12
Supported Entry	
Supported Entry Trophies	265.00
Sweepstakes Judge	150.00
Total Supported Entry	415.00
Taxes	
State of CT Corporate Filing	255.88
Total Taxes	255.88
Versatility	
Versatiltiy Plaques	373.90
Total Versatility	373.90
Ways and Means Expenses	
Book of Records	
Book of Records Production	10,913.15
BOR Advertising/Solicitation	13.06
Total Book of Records	10,926.21

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Fundraising Expense	
DVD's	2,152.20
Other Ways N Means	21.68
Poster	32.00
SCOA Pins	518.85
Total Fundraising Expense	2,724.73
Total Ways and Means Expenses	13,650.94
Western Regional Expense	
WR - CA Sales Tax on Catalogs	47.25
WR AKC Fees	15.00
WR Decorations	244.48
WR Hospitality	147.02
WR Judge Hospitality	344.00
WR Judges Fees	
WR Conformation Judge	655.00
WR Sweepstakes Judge	75.00
Total WR Judges Fees	730.00
WR Meals	626.00
WR Other	25.00
WR Postage (unspecified)	5.60
WR Program Printing	98.82
WR Rentals	
WR Grounds Rental	195.00
WR Portable Toilets	95.50
Total WR Rentals	290.50
WR SCOA Medallions	72.00
WR Stewards	156.00
WR Superintendent Fee	2,154.83
WR Trophies	1,000.00
WR Trophy Donation Solicitation	121.54
Total Western Regional Expense	6,078.04
Total Expense	67,756.79
Net Ordinary Income	2,421.74
Net Income	2,421.74